

MAXXESS ANNOUNCES PARTNERSHIP WITH TALK TECHNOLOGY

The relationship will see the specialist IT distributor offer open platform security management solution, eFusion, to the Pan-African region

BRACKNELL, UNITED KINGDOM, 26 FEBRUARY 2016 – [Maxxess](#), a global corporation specialising in the access control sector and recognised for its extensive integration capabilities, today announced a distribution agreement with [Talk Technology](#), the pan-African technology distribution and channel services specialist, to deliver its integrated security solutions across Africa outside of RSA region.

The agreement is part of the Maxxess strategy to invest in the African region. Maxxess and Talk Technology will develop a training and certification program for installers and systems integrators in order to build an expert partner base.

Commenting, Lee Copland, Managing Director, EMEA at Maxxess, said “Maxxess has partnered with Talk Technology because of their existing relationships, extensive knowledge of the African market and understanding of truly open platform technology. Our partnership will enable a Pan-African network of systems integrators to help their customers meet higher regional threat levels using eFusion, a highly versatile and modular platform that gives customers the flexibility to scale as their business grows.”

eFusion open technology software supports more than 50 off-the-shelf integrations, providing the freedom to integrate best-in-class surveillance, access control, fire and intruder systems from top security vendors with their back office operations, with less cost and complexity than conventional Physical Security Information Management (PSIM) solutions.

John Spreadborough, Managing Director of Talk Technology added, “Our partnership with Maxxess gives us the opportunity to present the African market with a universal security management platform that can integrate with both legacy systems and the latest IP technology and software. This will enable our partners to present their customers with a

cost-effective migration path to upgrade to the latest IP technologies. This partnership represents a big step in the African security market and we are confident that both our partners and their customers will benefit from this agreement.”

For more information on Maxxess and eFusion email sales@maxxess-systems.com or go to www.maxxess-systems.com.

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About Maxxess

Maxxess is a privately held, Southern California-based, global corporation with deep experience in the access control sector. Its award-winning security software, eFusion, an open and universal security management platform, is recognized for its extensive integration capabilities and the most third-party integrations in the industry. Maxxess adds to its product line this year, *ambit*, a patented, private, two-way, managed messaging service that enables an enterprise to communicate directly with its mobile workforce (through employees' mobile devices) and provides a more effective solution for safety, security and emergency management. Maxxess' systems are in use worldwide with clients including Emirates Airlines, Banner Healthcare, Fluor Corporation, Open University, Loyola University, Kingdom of Saudi Arabia, and CAE as well as an additional 300 schools and universities worldwide and more than 100 hospital and healthcare facilities in North America. The company is headquartered in the U.S. with offices in the UK and Dubai, UAE. For more information, go to <http://www.maxxess-systems.com/>

About Talk Technology

Based in Hampshire, UK, [Talk Technology](http://www.talk-tec.co.uk) is committed to delivering world class, cost effective solutions across Africa through its expert logistics organisation. Our focus is on solutions that deliver low cost of ownership combined with maximum reliability and up-time. We provide expert support for our reseller base with vendor backed training solutions as well as a dedicated sales team based in Africa to support our partners. [Talk Technology](http://www.talk-tec.co.uk) is a trade only distribution company.

Talk Technology is headquartered in UK. More information is available at <http://www.talk-tec.co.uk> and at <http://www.talk-security.com>